



**LOOKING FOR MORE THAN A JOB?**  
**JOIN US!**



## **SALES BUSINESS PARTNERS OFFICER (M/F/D)**

The Sales Business Partners Officer will have the opportunity to support the growth of our business by building relationships with all existing and new Business-to-Business (B2B) Partners in our target markets. As part of the Marketing and Sales Department you will be responsible for the development, identification and creation of co-branding partnerships across a range of industry segments. This opportunity is a full-time CDI contract.

### **ABOUT THE JOB** | What will you do?

As a Sales Business Partners Officer, you will be responsible for the following activities:

- Effectively manage all steps of the sales lifecycle
- Act as the day-to-day relationship manager with card programme partners
- Play a central role in the internal implementation of card programmes, collaborate with all functions to ensure that projects deliver on schedule and to a high level of partner and customer satisfaction
- Identify and generate new business opportunities, enhance product offerings and propose new marketing measures
- Ensure high quality internal and external communication and reporting while cooperating with internal departments to prioritise client requests, deliverables, and issue resolution

### **ABOUT YOU** | What's your background?

- Degree in Business, or relevant experience in the field
- Knowledge of consumer credit and ideally credit cards but not mandatory
- Proven relationship management credentials ideally in a B2B environment
- Experience in dealing with private and institutional clients
- Hands-on client implementation and/or project management experience
- Business development and client sales capabilities and instincts
- Willingness and ability to travel

# WORKING FOR ADVANZIA

## THE UNCONVENTIONAL BANK

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### **WHAT WE EXPECT** | What are your skills?

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- Strong financial sales acumen
- Very dynamic and results-oriented personality
- Ability to work autonomously and take initiative with minimal supervision
- Ability to multi-task and meet deadlines
- Strong project management/organisational skills
- Teamwork skills and the ability to communicate, guide and motivate all involved stakeholders
- Fluency in English and German is mandatory; Italian, language knowledge is advantageous

### **WHAT WE OFFER** | What advantages will you have?

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- Attractive benefits as part of the banking collective agreement
- Wide range of additional benefits, e.g. Sympass, luncheon vouchers, transportation allowance, etc.
- On-the-job training
- Dynamic and international work environment
- Participation in various Corporate Social Responsibility (CSR) projects as part of the bank's [Advanzia Plus](#) initiative

### **Where you will be working**

Located in bright and modern offices in Munsbach at 15 minutes from Luxembourg City, Advanzia currently employs more than 200 staff from all over the world. We offer a pleasant and collaborative working atmosphere in a truly multicultural environment.

### **Looking for a new professional challenge in a fast-growing company?**

Apply today and send your CV and motivational letter in English to [jobs@advanzia.com](mailto:jobs@advanzia.com)

Click [here](#) to find out more about your career opportunities at Advanzia Bank.

