



LOOKING FOR MORE THAN A JOB?
JOIN US!



BUSINESS DEVELOPMENT SENIOR OFFICER (M/F/D)

The Business Development Officer is part of the Business Development department and is responsible for contributing to the definition and implementation of the company's business agenda and for evaluating business opportunities and contributing to the strategic roadmap. This opportunity is a full-time CDI contract.

ABOUT THE JOB | What will you do?

Within the Business Development department, you will be responsible for the following activities:

- Support the definition of strategic priorities and assist the management in preparing strategic initiatives
- Identify opportunities to explore new business ideas and enhance the bank's profitability
- Collaborate on content preparation for and follow up on meetings of the management body (such as board meetings, executive team meetings, peer analyses)
- Actively participate in the preparation of and follow up on meetings, including briefings from senior management
- Independently review and evaluate external requests and prepare decision papers
- Provide a structured analysis of business challenges
- Involvement in business development and M&A activities
- Provide a high level of service and advice to management

ABOUT YOU | What's your background?

- University degree in an area such as business management, finance, banking or similar
- Previous professional experience in a comparable function
- Previous work experience in management consulting, FinTech, consumer finance, credit card or payment industry is an asset
- Basic project management skills
- Strong analytical and conceptual skills
- Understanding of P&L and basic financial concepts
- Experience in working in an international environment
- Ability to communicate precisely (verbally and in written form)
- Proficiency in MS Office (Word, Excel, PowerPoint)

WORKING FOR ADVANZIA

THE UNCONVENTIONAL BANK

WHAT WE EXPECT | What are your skills?

- Strong communication and interpersonal skills
- Excellent organisational skills
- Teamwork skills and the ability to communicate with stakeholders on different levels
- Ability to multi-task and meet deadlines
- Ability to work autonomously and take initiative with minimal supervision
- Ability to deal with ambiguity
- A high-quality standard and results-oriented working style
- Excellent time management skills and a structured approach with the ability to set priorities in a fast changing and demanding environment
- Curiosity, willingness to learn and to take on responsibilities
- Very dynamic and results-oriented personality
- Fluency in English is mandatory, other European languages, particularly German, French, Italian or Spanish, are advantageous

WHAT WE OFFER | What advantages will you have?

- Competitive compensation package
- Attractive benefits as part of the banking collective agreement
- Wide range of additional advantages such as language courses contribution, health initiatives, employee travel insurance, preferential conditions for Advanzia products, etc.
- Training and development initiatives
- Dynamic and international environment
#TeamAdvanzia
- Participation in various Corporate Social Responsibility (CSR) projects as part of the bank's [Advanzia Plus](#) initiative

Where you will be working

Located in bright and modern offices in Munsbach at 15 minutes from Luxembourg City, Advanzia currently employs more than 200 staff from all over the world. We offer a pleasant and collaborative working atmosphere in a truly multicultural environment.

Looking for a new professional challenge in a fast-growing company?

Apply today and send your CV and motivational letter in English to jobs@advanzia.com

Click [here](#) to find out more about your career opportunities at Advanzia Bank.

